



AICC 2010 Annual Meeting  
October 6-8, 2010  
Hilton Baltimore, Baltimore, MD

The AICC 2010 Annual Meeting will be held October 6-8, 2010 at The Hilton Baltimore, Baltimore, MD. The three-day meeting will feature a series of plant tours, eye opener and general sessions, networking events and a two-day supplier trade fair.

The AICC 2010 Annual Meeting offers an accessible and affordable location and VALUE packed week of events that you simply can't afford to miss. You should plan to bring your key personal in management, sales, design, production and customer service.

### **Keynote Speakers**

The AICC 2010 Annual Meeting will kick-off on Thursday, October 7 with a three-hour interactive session by Scott McKain, Business Leader & Best-Selling Author. McKain will provide innovative theories, the conceptual framework along with the tools to deliver and "Stand Out & Move Up" ahead of the competition.

Friday, October 8 the general session will feature an in-depth three hour session by Chet Holmes, acclaimed corporate trainer, strategic mastermind and business growth expert. His most recent book, *The Ultimate Sales Machine*-a New York Times extended list bestseller, helps managers turbo charge their business by relentlessly focusing on twelve key strategies. His presentation will focus on "How to Grow your Company from 0-\$100 Million and Beyond" This is a must attend session for all sales professionals.

Chet Holmes will offer a complimentary pre-meeting teleconference on Tuesday, July 27 on the "Four Ways to Grow Sales in your Company". More details on registering for the pre-teleconference are forthcoming and will be available at [www.aiccbox.org](http://www.aiccbox.org).

## **Corrugated Industry Fly-In**

On Tuesday, October 5, AICC will host a Corrugated Industry Fly-In (Capitol Hill Day). Members will have the opportunity to show their support for legislation that benefits the domestic manufacturing base and improves the competitive climate in North America. With the upcoming election in November this is an excellent opportunity for members to voice their views and express our pro-industry and pro-manufacturing message with one voice.

## **Plant Tours**

Mark/Trece Inc. and MarquipWardUnited both located in the Baltimore area will open their doors to AICC meeting attendees to tour the facilities the morning of Wednesday, October 6.

## **Thursday Evening Reception: Oriole Park at Camden Yards**

AICC will host an evening reception at the renowned Oriole Park at Camden Yards, the beautiful baseball-only facility in downtown Baltimore the evening of Thursday, October 7. The outdoor reception will be held in the "bullpen" located just beyond the center field fence, overlooking Camden Yards' unique pitching warm-up area. Guided tours will be available down to the field and dugout for a real ballpark experience. Attendees can test their baseball skills by competing in the "Fastest Pitch" and "Home Run Derby" games. Or pose for a picture with the "The Bird" the infamous Orioles baseball team mascot. Baseball season may be over - but the game day spirit will be felt throughout the night at this home run event for all.

## **Lean Plant Assessment Training Course**

AICC will offer a Lean Plant Assessment course for key production employees on Thursday, October 7 and Friday, October 8. Maximize your attendance with take home real-time, applicable information and resources to better your plant performance. Learn how to rate any plant to target plant improvement goals. Instructors, Scott Ellis and Scott Heilmann of P2, will give an overview of 11 categories of Lean production of goods and services. Participants will learn to rate any plant (their own or a supplier's) and to use the results to target increased speed and accuracy of information and material flow. Use limited resources for maximum impact using the Lean Plant Assessment results as a guide.